

2026 EDITION

UNIVERSITY PARTNERSHIP

*Build future-ready fintech talent
for campus and industry.*

3

LEARNING
LAYERS

11

PROGRAMS

6

CAREER
TRACKS

160+

CURRICULUM
HOURS

20+

YEARS FINTECH
EXPERTISE

INDUSTRY *Meets* ACADEMIA

Practical fintech education, embedded in your institution.

Payomatix Payments Institute is an industry-academia skilling partner for payments, fintech and digital commerce, backed by 20+ years of fintech industry expertise. We work with universities and colleges to add the practical industry layer that standard curricula often cannot cover in depth.



PPI is an industry delivery and certification partner, not a degree-granting body. The partner institution retains full academic authority over course adoption, credit assignment, assessment approval and credential issuance.

WHAT WE BRING

• Industry-built curriculum	Designed around real payment systems, operational workflows and job roles.
• Domain trainers	Programs delivered by payments and fintech practitioners, with guest-practitioner participation where included.
• Applied learning	Activities, case studies, capstones and career mapping convert theory into job-ready capability.
• Institutional flexibility	Online, offline and hybrid delivery models, aligned to the academic calendar.
• Documented outcomes	Attendance, assessments, feedback, NPS, certificates and post-program reporting.

AT A GLANCE

3 Layers

Intro · Core · Pro

11 Programs

1 Intro · 6 Core · 4 Pro

6 Career Tracks

Operations · Compliance · Merchant · Tech · Product · Global

Delivery

Online · Offline · Hybrid

THE OPPORTUNITY

Why fintech employability is the next big opportunity.

Students already have a strong academic foundation. What they often lack is structured exposure to how payments, banking and fintech work in practice: how a payment moves, why it fails, how money settles, what compliance teams do and which roles exist across the ecosystem.

WHAT EMPLOYERS LOOK FOR

ROLE FAMILY	PRACTICAL KNOWLEDGE	TYPICAL EMPLOYERS
Payment Operations	Settlement, reconciliation, refunds, chargebacks, transaction status analysis	Banks, payment aggregators, gateways, fintechs
Compliance & Risk	KYC/KYB, AML, RBI frameworks, fraud controls, PCI-DSS awareness	Banks, NBFCs, fintechs, consultancies
Merchant Acquisition	Merchant onboarding, pricing, sales, account activation and success	Gateways, PSPs, acquiring banks
Payment Technology	APIs, SDKs, webhooks, gateway architecture, routing and integrations	Technology firms, PSPs, SaaS platforms
Fintech Product	Neobanking, BNPL, embedded finance, open banking and product strategy	Product companies, digital banks, startups

WHAT PPI ADDS

We add the practical fintech layer to the institution's academic foundation, helping learners build the vocabulary, applied understanding, project evidence and interview readiness required for entry-level payments and fintech roles.

PROGRAMME ARCHITECTURE

Three engagement models. One goal: student employability.

INTRO

01

Awareness

FLAGSHIP

Payments 101 Masterclass: 2 hours in one focused session.

AUDIENCE

All streams and years; minimum 60 students.

MODE

On-campus preferred; online delivery also available.

OUTCOME

Industry awareness and a participation credential; no formal assessment.

CORE

02

Certificate Programs

STRUCTURE

Six specialist programs, generally 22–32 hours across 8–10 sessions.

AUDIENCE

Stream-specific programs for engineering, management, commerce, finance and law students.

MODE

Online, offline or hybrid, with LMS resources and applied activities.

OUTCOME

Co-branded, industry-recognized credential earned through institution-approved assessment.

PRO

03

Institutionally Embedded

FORMATS

Semester Elective, MBA Elective, Value-Added Course and Skill Enhancement Course.

DURATION

Approximately 45–60 hours depending on the approved institutional format.

GOVERNANCE

Academic Council or equivalent approval may be required. Credit assignment and ABC treatment remain the HEI's decision.

DELIVERY

PPI domain trainers with institutional faculty coordination and academic oversight.

COURSE CATALOGUE

What we teach – 11 structured programs.

CODE	PROGRAM	LAYER	HOURS	PRIMARY AUDIENCE
A1	Payments 101 Masterclass	INTRO	2	All streams
B1	Certificate in Payment Technology & Integration	CORE	24	B.Tech / MCA / BCA
B2	Certificate in Payment Operations & Reconciliation	CORE	32	BCom / BBA Finance & Ops
B3	Certificate in Merchant Acquisition & Success	CORE	24	BBA / MBA Sales
B4-IN	Certificate in Indian Payments Compliance & Regulation	CORE	22	MBA / LLB / BCom Law
B4-GL	Certificate in Global Payments Compliance & Licensing	CORE	28	MBA / LLB / BCom Law
B5	Certificate in Fintech Product & Strategy	CORE	30	MBA / BBA Product & Strategy
C1	Semester Elective: Payments & Fintech	PRO	~50	Open elective
C2	MBA Elective: Fintech Strategy & Market Readiness	PRO	~60	MBA
C3	Value-Added Course: Digital Payments	PRO	22–32	Institution-defined
C4	Skill Enhancement Course: Digital Payments	PRO	22–32	Institution-defined

CUSTOMISED UNIVERSITY PROGRAMS

PPI can also design interdisciplinary foundation or pilot programs around the institution's student mix, academic calendar and placement goals.

HOW WE WORK

A clear process designed for academic alignment and smooth delivery.

01

Understand Institutional Goals

Identify departments, student profiles, employability priorities and academic requirements.



02

Recommend the Right Program

Map awareness, certificate or embedded formats to the institution's specific needs.



03

Share a Tailored Proposal

Present the curriculum, schedule, delivery model, assessment approach, responsibilities and commercials.



04

Align Academic Requirements

Confirm timetable, approvals, assessment design, credit treatment and certification framework.



05

Onboard and Launch

Sign the agreement, assign the Faculty Coordinator and Delivery Manager, configure LMS access and enrol students.



06

Assess, Certify and Report

Deliver the program, administer the agreed assessment, issue credentials and review documented outcomes.



DELIVERY, ASSESSMENT & SUPPORT

Full delivery support, clear academic boundaries.

PPI PROVIDES

- Curriculum design and updates
- Domain trainers and guest-practitioner support
- LMS access, slides, readings and activity briefs
- Assessment administration and capstone support
- Certificate generation and verification support
- Outcome report and post-cohort review

PARTNER INSTITUTION RETAINS

- Academic approval and timetable integration
- Appointment of a Faculty Coordinator
- Standard classroom infrastructure for on-campus sessions
- Approval of final components, grading and pass criteria
- Credential issuance within the HEI's academic framework
- Institutional circulation to IQAC and academic bodies

INDICATIVE ASSESSMENT FRAMEWORK

Assessment typically combines a theory/MCQ component, an applied capstone and a minimum attendance requirement. The final components, weightages, grading bands, pass threshold and re-sit policy are agreed with the partner institution before commencement.



Capstone

Written report, slide deck or both; presented to the PPI trainer and HEI faculty panel where applicable.



Attendance

Normally used as an eligibility gate; the exact threshold is institution-approved.



Certification

Co-branded credential issued within the partner HEI's approved framework and endorsed by PPI.



Timeline

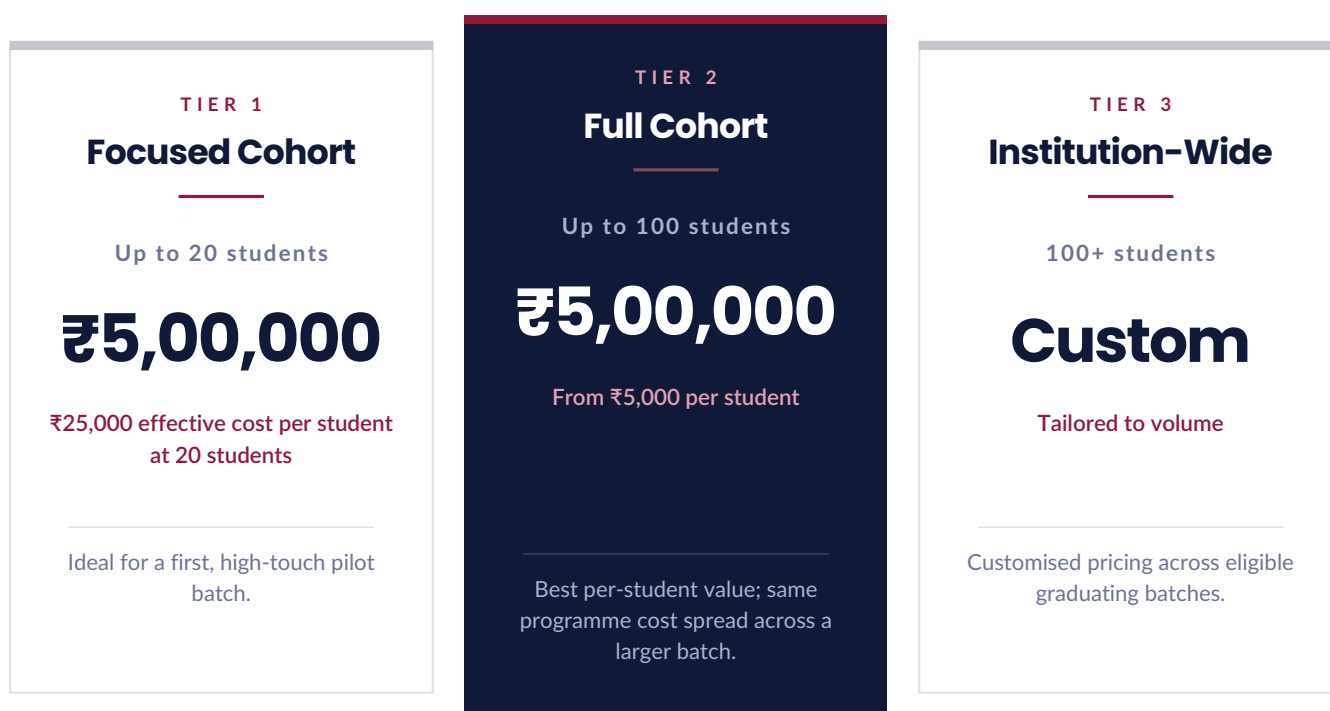
Credentials targeted within 30 days of final assessment; outcome report targeted by D+14; review around D+45.

Internship matching and employer-network opportunities may be offered to eligible students, subject to consent, profile fit and availability. No program guarantees an internship, interview or job offer.

INVESTMENT & PRICING

Programme fee structure — all partner institutions.

A minimum programme engagement value of ₹5,00,000 applies to cohorts of up to 100 students. As enrolment increases, the effective per-student cost decreases. Cohorts above 100 students move to customised pricing.



HOW THE SLIDING SCALE WORKS

STUDENTS ENROLLED	20	50	100
Effective cost / student	₹25,000	₹10,000	₹5,000
Total programme value	₹5,00,000	₹5,00,000	₹5,00,000

All figures are exclusive of applicable GST. The programme fee covers curriculum delivery, trainer time, guest-practitioner sessions where included, LMS access, assessment support and co-branded certification for the cohort.

BEYOND 100 STUDENTS

Custom pricing for 100+ students is agreed jointly with institutional leadership.

WHY INSTITUTIONS CHOOSE PPI

What your institution can expect.

01

Transparent commercials

A clearly defined scope, pricing structure and delivery schedule.

02

Academic alignment

Programs mapped to the semester, institution-approved assessment and credit processes where applicable.

03

Rapid deployment

PPI handles curriculum design, trainer coordination, LMS setup and delivery operations.

04

No specialised lab requirement

The institution provides standard classroom facilities for on-campus delivery; PPI brings content, trainers and digital tools.

05

Applied learning

Case studies, activities and capstones build evidence students can discuss in interviews.

06

Outcome documentation

Attendance, assessments, feedback, NPS, certificate register and post-program reporting may support relevant IQAC and accreditation documentation.

07

Faculty support

Faculty Coordinator onboarding is included; dedicated train-the-trainer or faculty-development programs may be offered separately.

NEXT STEP

Bring industry-aligned fintech education to your campus.

Book a consultation and we will prepare a tailored proposal covering program choice, schedule, delivery format, assessment alignment, cohort pricing and next steps.

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CLASS STARTS WITH CURIOSITY.

Careers start here.



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